

# Living Innovation

***Corporate Presentation***

***2024***

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**Galápagos**

# Disclaimer

This presentation contains “forward-looking statements”, all of which involve certain risks and uncertainties. These statements are often, but are not always, made through the use of words or phrases such as “anticipate,” “believe,” “next,” “encouraging,” “aim,” “can,” “intend,” “may,” “might,” “plan,” “potential,” “will,” “towards,” “call to action,” and “predict,” or the negative of these and similar expressions. Forward-looking statements contained herein include, but are not limited to, statements related to: the guidance from management regarding our financial results, and expected operational use of, cash, statements regarding our strategic and capital allocation priorities, statements regarding our regulatory outlook, business strategy and statements regarding preliminary, interim and topline data from our preclinical and clinical studies and any other data or analyses related to programs, and our plans and strategy with respect to such studies, statements about our ability to advance product candidates into and successfully complete, clinical trials, statements regarding the timing and likelihood of business development projects and external innovation, statements regarding the amount and timing of potential future milestones, opt-in, royalty or other payments, statements regarding our R&D plans, strategy and outlook, including progress on our oncology or immunology portfolio and our CAR-T portfolio, including any potential changes in such strategy, statements regarding our pipeline and complementary technology platforms facilitating future growth, statements regarding our commercialization efforts for our product candidates and any of our future approved products, if any, statements regarding the potential attributes and benefits of our product candidates, including indications, dosing and treatment modalities, and their potential competitive position with respect to the other treatment alternatives, statements regarding the global R&D collaboration with Gilead, and the amendment of our arrangement with Gilead for commercialization and development of filgotinib, statements relating to the development of our commercial organization, and rollout of product candidates (if approved) globally, statements relating to the development of our distributed manufacturing capabilities on a global basis, statements regarding our supply chain, including our reliance on third parties, and statements regarding our sustainability plans. We caution the reader that forward-looking statements are based on our management’s current expectations and beliefs and are not guarantees of any future performance. Forward-looking statements may involve known and unknown risks, uncertainties and other factors which might cause our actual results, financial condition and liquidity, performance or achievements, or the industry in which we operate, to be materially different from any historic or future results, financial conditions, performance or achievements expressed or implied by such statements. Such risks include, but are not limited to, the risk that our beliefs, guidance, and expectations regarding our 2024 revenues, cash burn, operational expenses, or other financial metrics may be incorrect (including because one or more of our assumptions underlying our revenue or expense expectations may not be realized), the risk that ongoing and future clinical trials may not be completed in the currently envisaged timelines or at all, the inherent risks and uncertainties associated with competitive developments, clinical trials, recruitment of patients, estimated patient populations, product development activities and regulatory approval requirements (including, but not limited to, the risk that data and timing from our ongoing and planned clinical research programs may not support registration or further development of our product candidates due to safety, or efficacy concerns, or any other reasons), risks related to the potential benefits and risks related to our current collaborations, including our plans and ability to enter into collaborations for additional programs or product candidates, risks related to the acquisitions of CellPoint and AboundBio, including the risk that we may not achieve the anticipated benefits of the acquisitions of CellPoint and AboundBio, the inherent risks and uncertainties associated with target discovery and validation, and drug discovery and development activities, the risk that the preliminary and topline data from our preclinical and clinical studies may not be reflective of the final data, risks related to our reliance on collaborations with third parties (including, but not limited to, Gilead), the risk that we will not be able to continue to execute on our currently contemplated business plan and/or will revise our business plan, including the risk that our plans with respect to CAR-T may not be achieved on the currently anticipated timeline or at all, the risk that our projections and expectations regarding the commercial potential of our product candidates or expectations regarding the revenues and costs associated with the commercialization rights may be inaccurate, risks related to the transaction between Galapagos and Alfasigma, the risks related to our strategic transformation exercise, including the risk that we may not achieve the anticipated benefits of such exercise on the currently envisaged timeline or at all, the risk that we will encounter challenges retaining or attracting talent, and risks related to disruption in our operations, supply chain or ongoing studies due to conflicts or macroeconomic issues. A further list and description of these risks, uncertainties and other risks can be found in our filings and reports with the Securities and Exchange Commission (“SEC”), including in our most recent annual report on Form 20-F filed with the SEC and our subsequent filings and reports filed with the SEC. Given these risks and uncertainties, the reader is advised not to place any undue reliance on any such forward-looking statements. In addition, even if our results, performance, financial condition and liquidity, or the industry in which we operate, are consistent with such forward-looking statements, they may not be predictive of results, performance or achievements in future periods. These forward-looking statements speak only as of the date hereof. We expressly disclaim any obligation to update any such forward-looking statements herein to reflect any change in our expectations with regard thereto, or any change in events, conditions or circumstances on which any such statement is based or that may affect the likelihood that actual results will differ from those set forth in any such statements, unless specifically required by law or regulation. Under no circumstances may any copy of this presentation, if obtained, be retained, copied or transmitted.

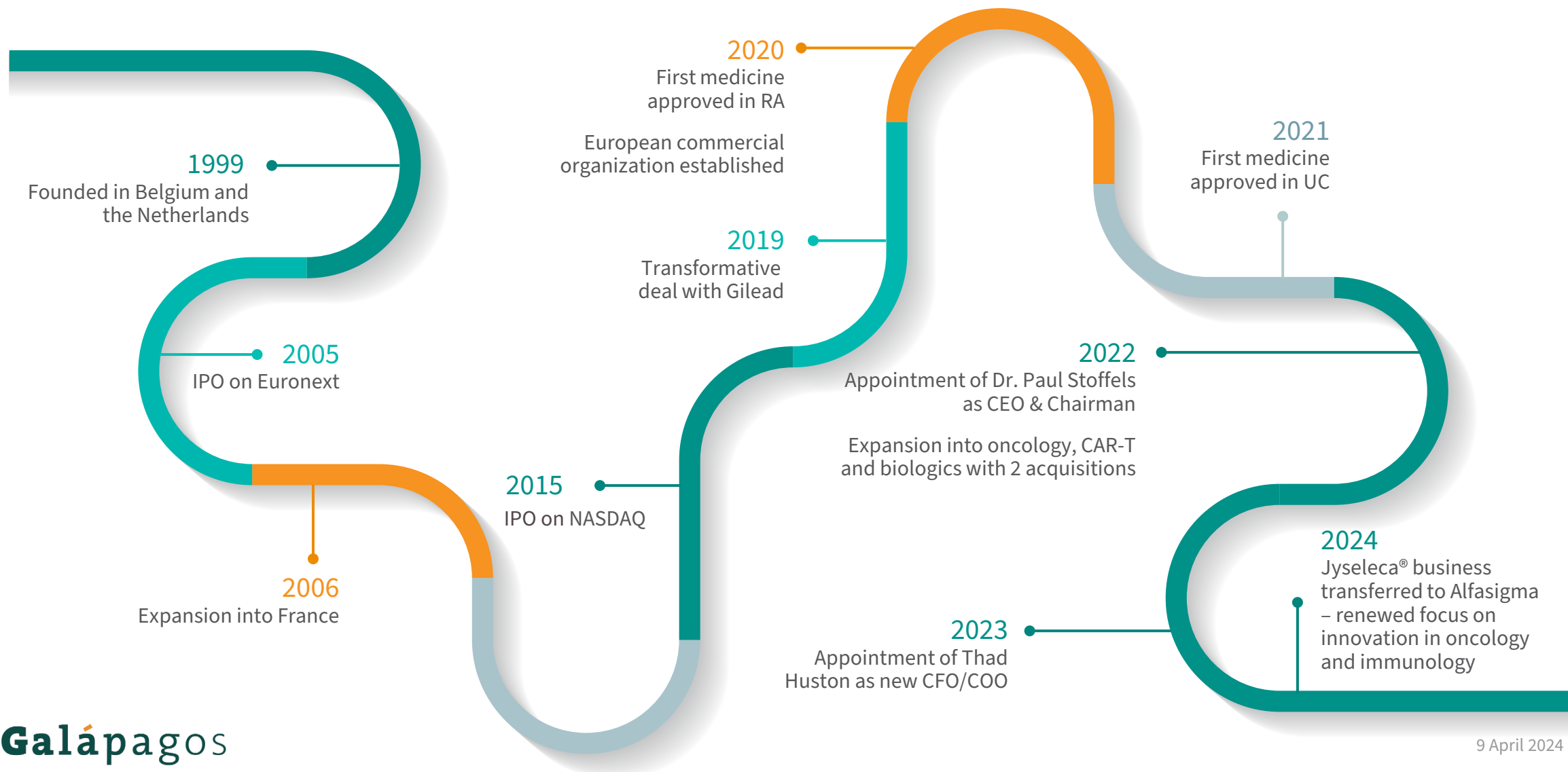
## OUR VISION

To **transform patient outcomes** through **life-changing science** and **innovation** for more **years** of life and **quality** of life.

## OUR MISSION

We **accelerate** transformational **innovation** through the relentless pursuit of **ground-breaking science**, our **entrepreneurial** spirit and a **collaborative** mindset.

# Our journey



# Realizing turnaround to drive value



- **Patient-centric, therapeutic area focus**

Best-in-class immunology, oncology drugs



- **Pure play biotech**

End-to-end RES and DEV capabilities with a focus on breakthrough medicines and high-unmet needs



- **Internal and external innovation**

Redesigned early discovery – different modalities



- **Streamlined, lean organization**

~700 employees in BE, NL, CH, FR and the US



- **Significant cash burn reduction**

2024 guidance of €280M-320M



# Delivering best-in-disease medicines with transformational impact



**PIONEERING FOR PATIENTS**



**DIVERSIFYING AND ACCELERATING OUR PIPELINE**



**PARTNERING FOR GREATER IMPACT**



**MAKING IT HAPPEN TOGETHER AS A TEAM**

# 1. Pioneering for patients

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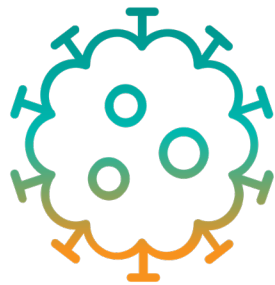
# Patients in need are waiting

*We focus on therapeutic areas where we aim to make transformational impact happen faster*



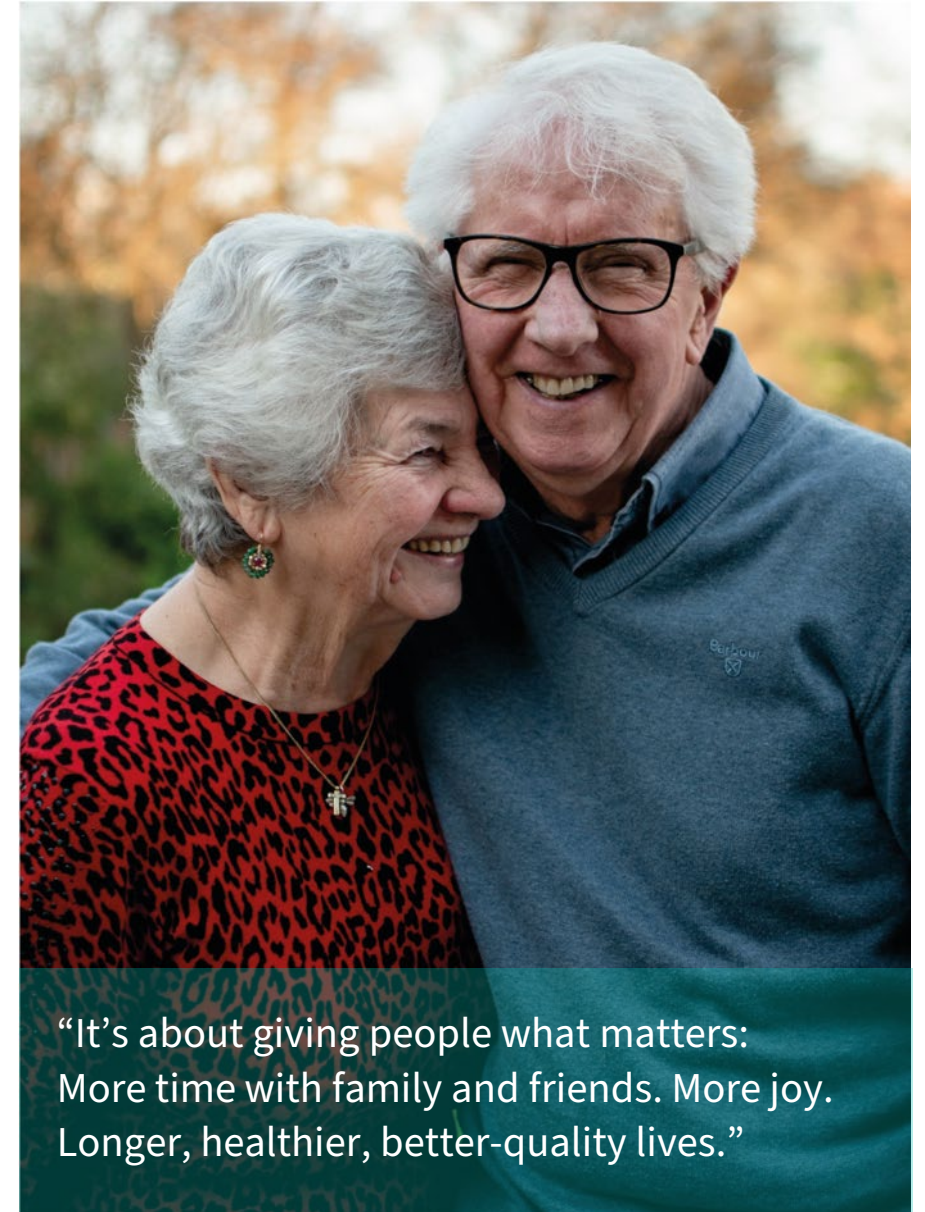
## Oncology

Innovative CAR-T manufacturing model and cutting-edge antibody capabilities



## Immunology

Deep scientific know-how and disease expertise since our founding



“It’s about giving people what matters: More time with family and friends. More joy. Longer, healthier, better-quality lives.”

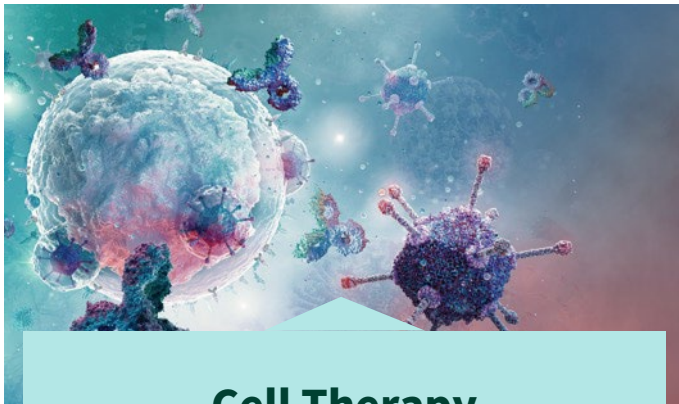


## 2. Diversifying and accelerating our pipeline

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# Unlocking value with groundbreaking solutions

*We combine deep disease expertise and multiple drug modalities*



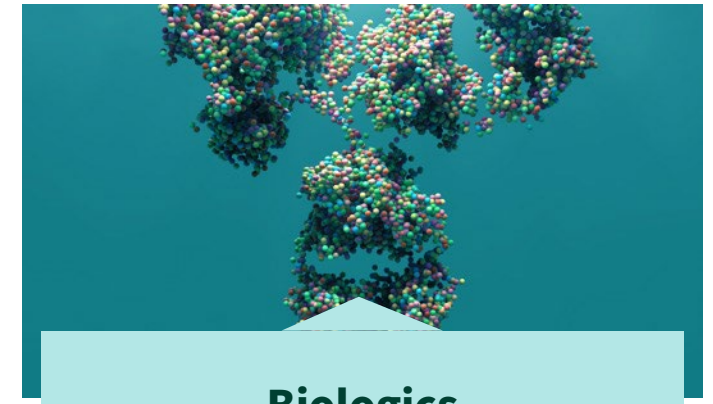
## Cell Therapy

We have groundbreaking research capabilities and a decentralized manufacturing platform for CAR-T



## Small Molecules

We have a long history and deep R&D experience in small molecules



## Biologics

We are building research capabilities to discover novel biological medicines

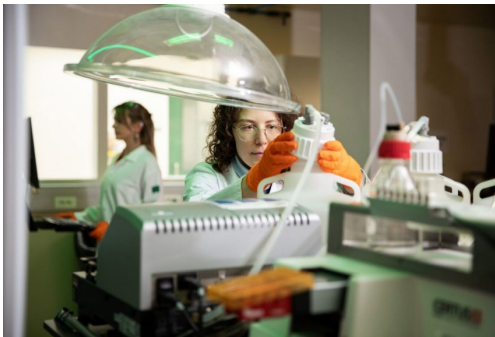
# Building on 25 years' experience in small molecules

*Accelerating our small molecules pipeline in oncology and immunology*



## Shorter time to patients

- Strong therapeutic area expertise
- Combine internal & external innovation
- From first-in-class to best-in-class targets
- Focus on transformational products in high unmet medical needs

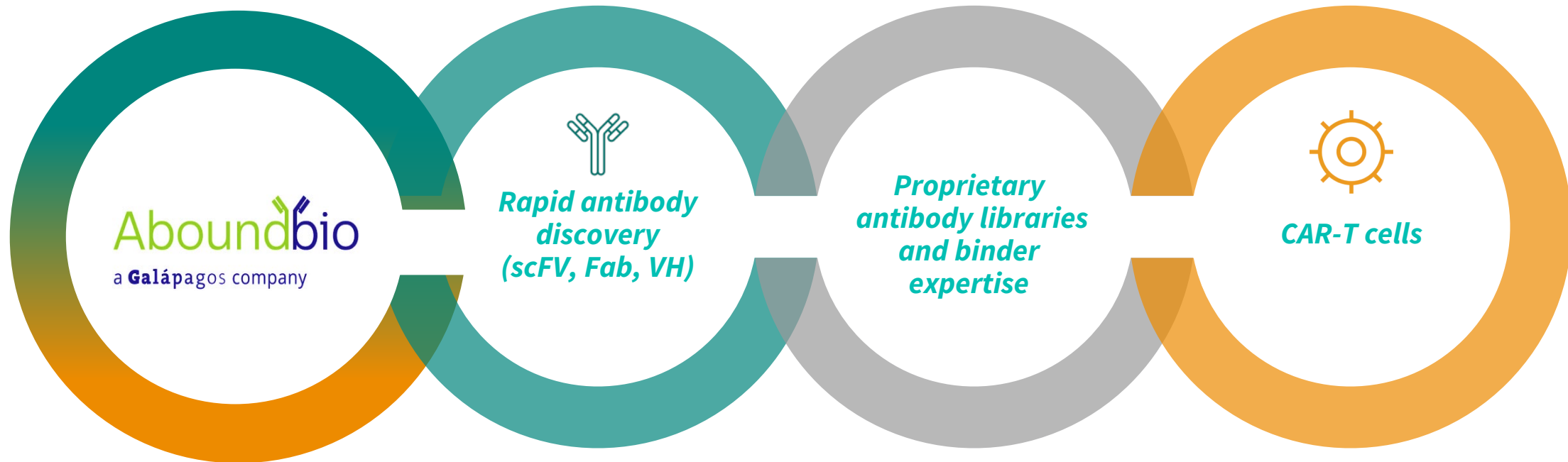


## Building pipeline of Precision Medicines

- >10 targets across indications and cancer types
- Different stages of research and preclinical development

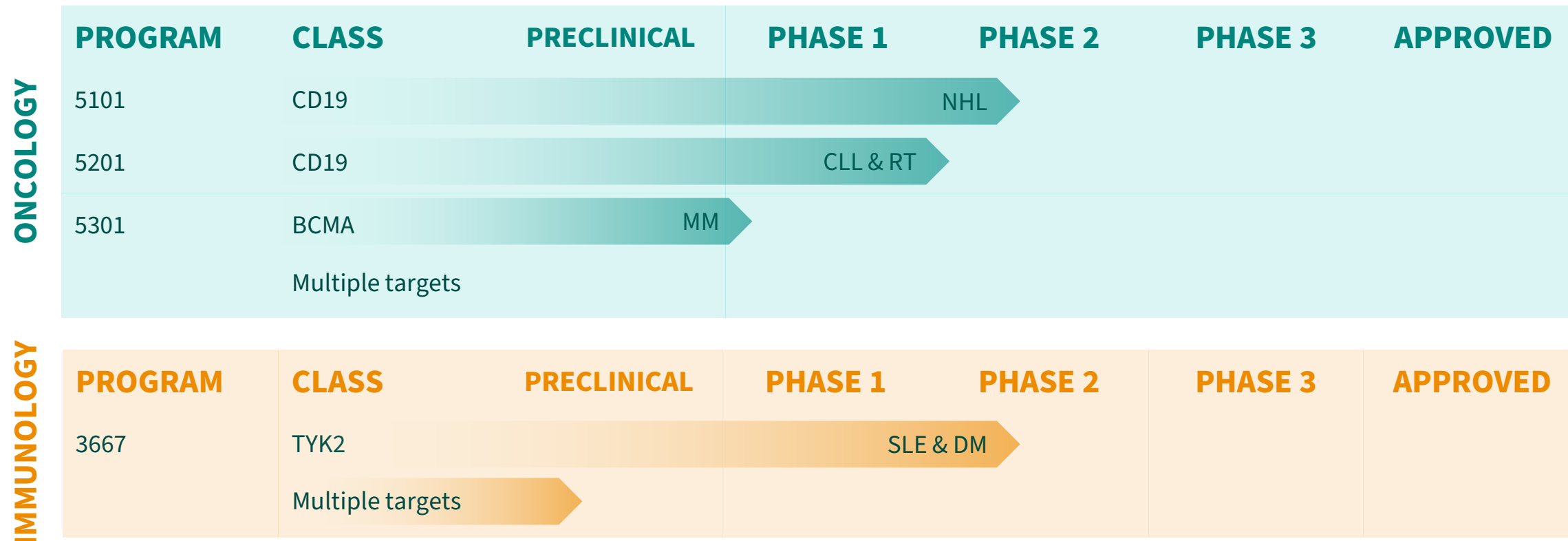
# Pioneering science and biological capabilities

*Cutting-edge, fully-human, antibody-based capabilities*





# Our R&D pipeline



A microscopic view of various cells, likely cancer cells, with prominent nuclei and textured surfaces. The background transitions from teal at the top to orange at the bottom.

# Transformational impact in oncology

## Clinical pipeline

- Non-Hodgkin's lymphoma
- Chronic lymphocytic leukemia, including Richter's transformation
- Multiple myeloma

## Unique delivery model

- Innovative, decentralized CAR-T manufacturing platform

## Diversify and accelerate

- Combining internal and external innovation
- Multiple modalities
- Expanding to next generation CAR-Ts: multi-specifics, multi-paratopic, other
- Expanding from hemato-oncology to solid tumors



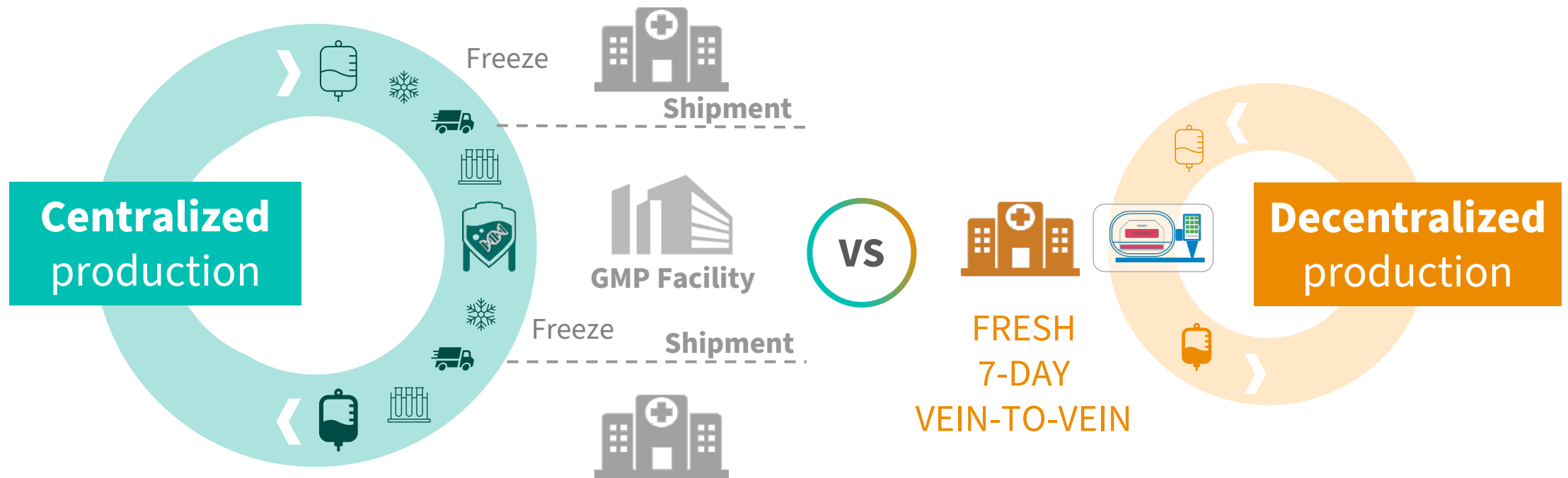
The Cocoon® Platform is a registered trademark of Lonza Group AG.  
Images courtesy of Lonza.

Galápagos



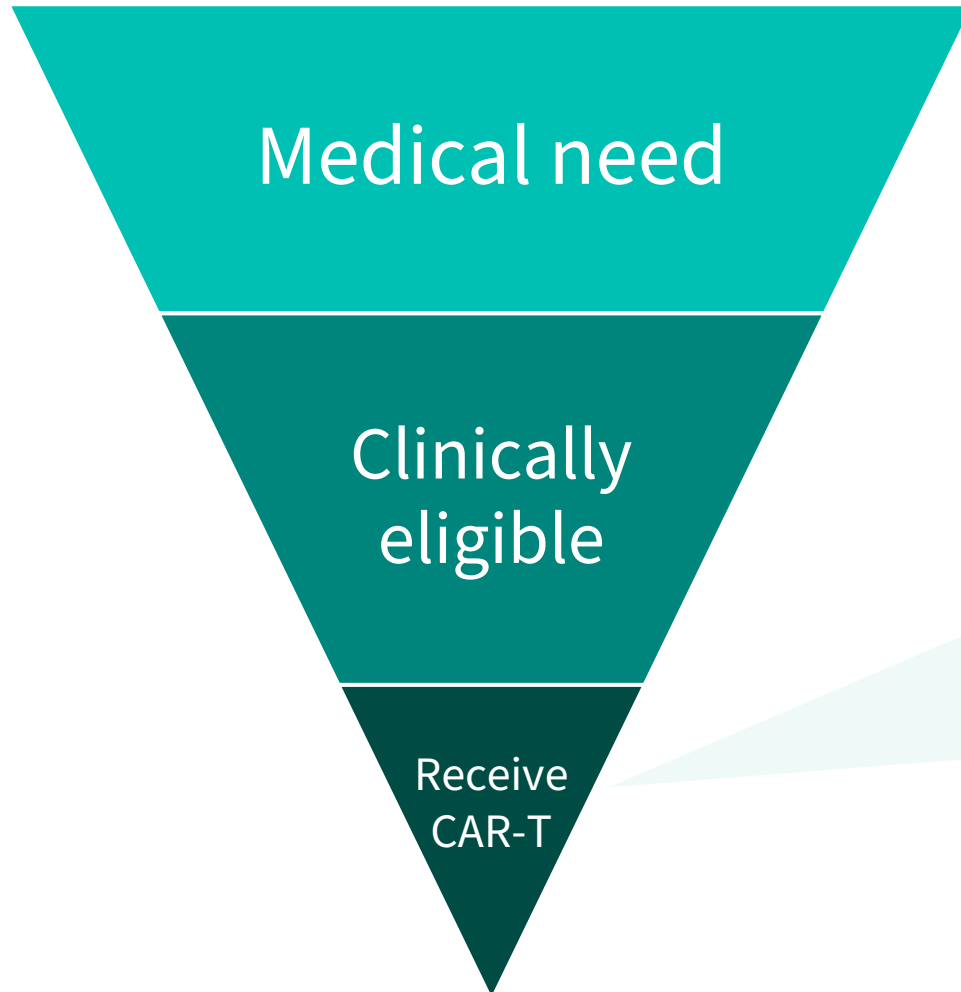
# Galapagos' CAR-T manufacturing platform

*Our innovative, decentralized manufacturing model*





# Limitations of current CAR-Ts



**Patients with high unmet medical needs** can benefit from PoC CAR-T therapies:

- Fast-progressing cancers
- Poor prognosis/short(er) life expectancy
- Inflammation leading to organ failure

**~ 70%\* of eligible patients do NOT receive CAR-T** due to:

- Limited capacity
- Complex logistics
- Restricted access

# CAR-T therapy in 7 days vein-to-vein: video



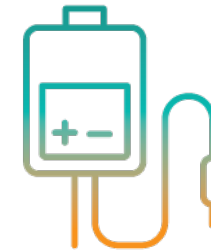
Innovative, decentralized,  
manufacturing  
Automated platform  
Real-time monitoring

***xCellit® software + Cocoon® +  
proprietary QC testing and release  
strategy***



Fresh CAR-T cells  
produced at the clinic\*  
Limited logistics,  
no cryopreservation  
needed

***Successfully tested  
at EU clinical centers***



Treatment is administered  
to patients with minimal  
wait time

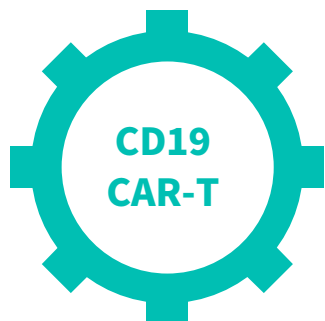
***Multi-center clinical  
studies ongoing***



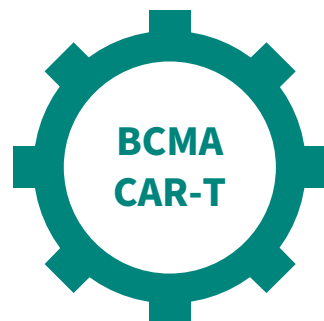
# Building our oncology CAR-T pipeline

*We aim to have a CAR-T therapy on the market in multiple indications by 2028*

**NHL, CLL WITH OR  
WITHOUT RT**



**MULTIPLE  
MYELOMA**



**SOLID  
TUMORS**



2 Phase 1/2 studies in relapsed/refractory patients ongoing; encouraging preliminary results published in 2023

Phase 1/2 study in relapsed/refractory patients ongoing

Multi-modal combination therapy with the potential for deeper and more durable clinical response



# Transformational impact in immunology

## Clinical pipeline

- Dermatomyositis
- Systemic lupus erythematosus

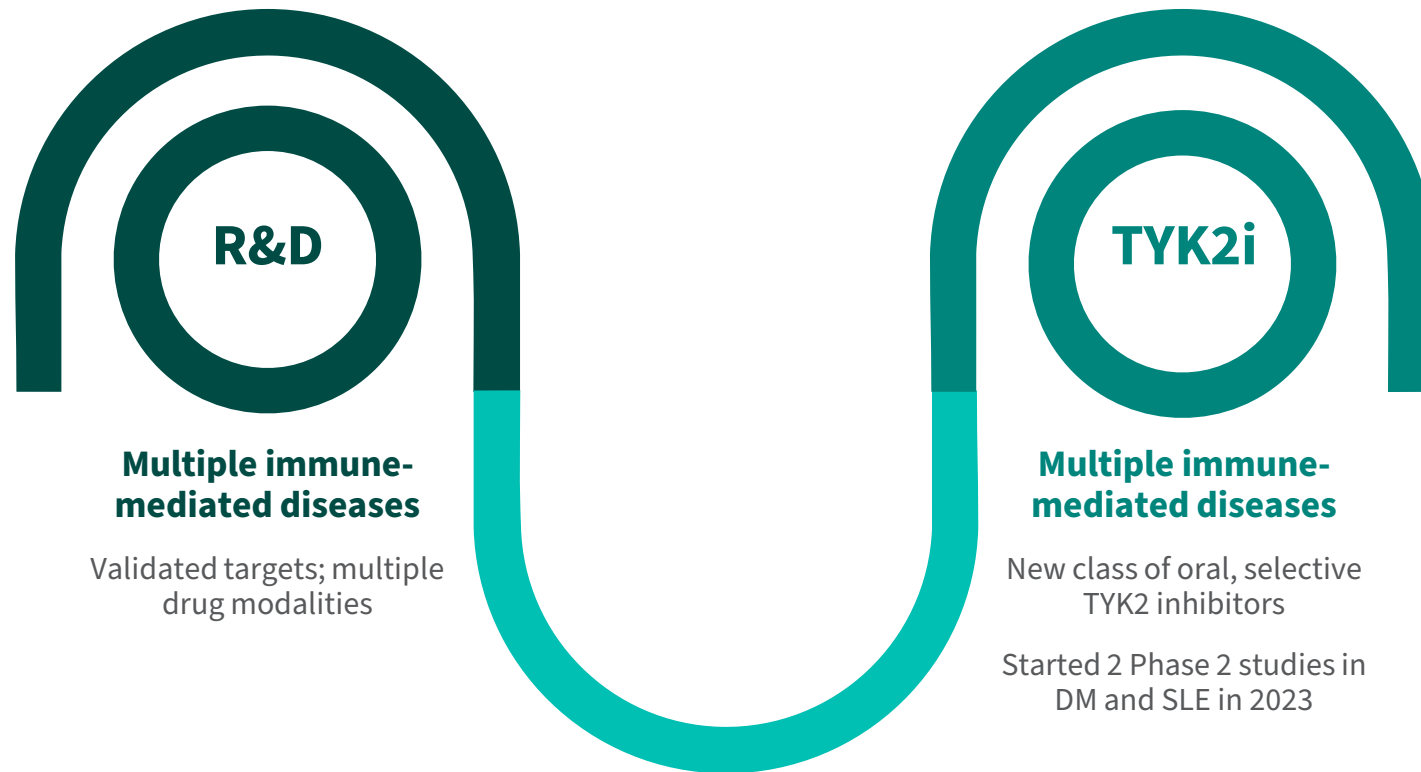
## Diversify and accelerate

- Combining internal and external innovation
- Multiple modalities



# Building our immunology portfolio

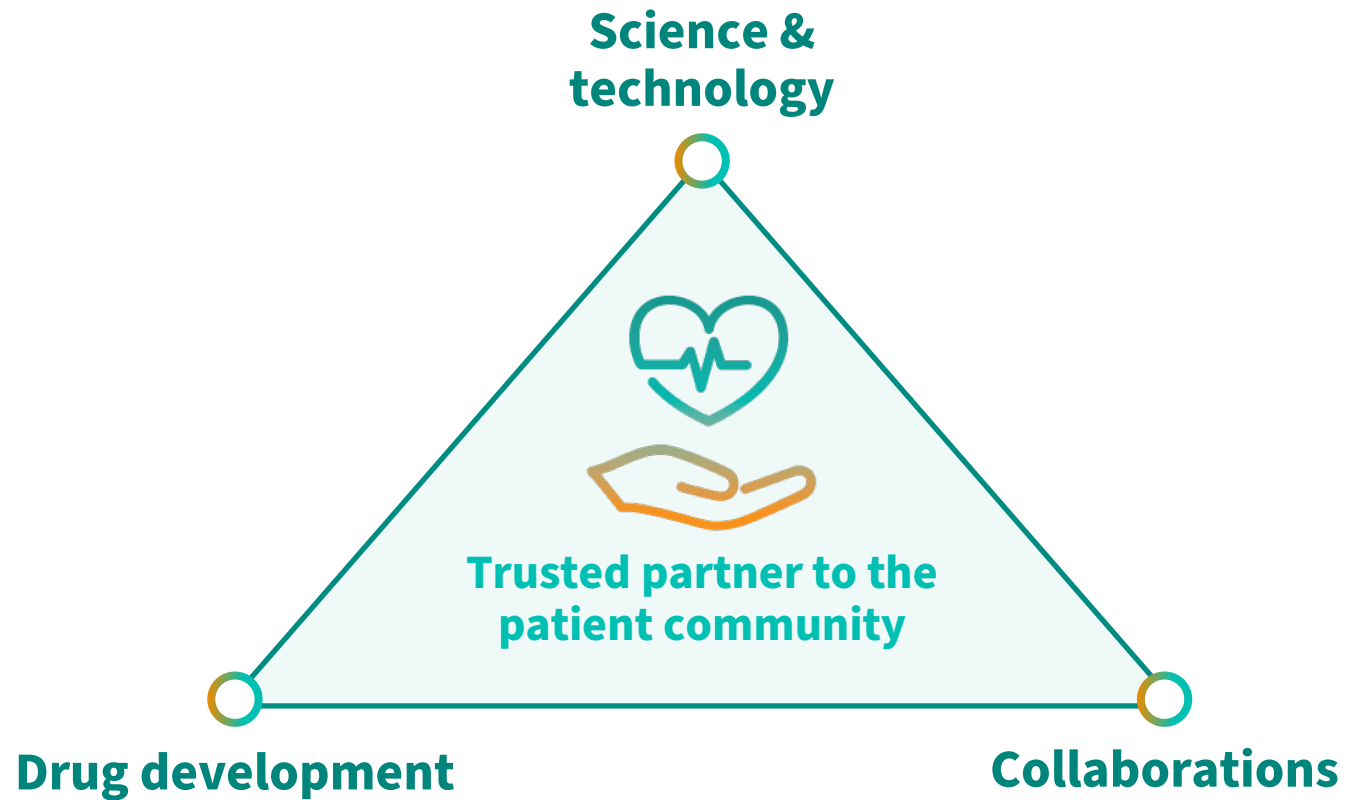
*Novel small molecules and cell therapies*



# 3. Partnering for greater impact

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# Unique innovation model



“We are open to finding the best possible deal structure or collaboration model that benefits Galapagos and our stakeholders, with a key focus on expanding and accelerating our pipeline and bringing differentiated medicines to patients.”

**Philippe Alen**  
Head of Business Development

# Innovation model to accelerate our pipeline

*We believe in the power of strong partnerships*

**Scientific  
excellence**

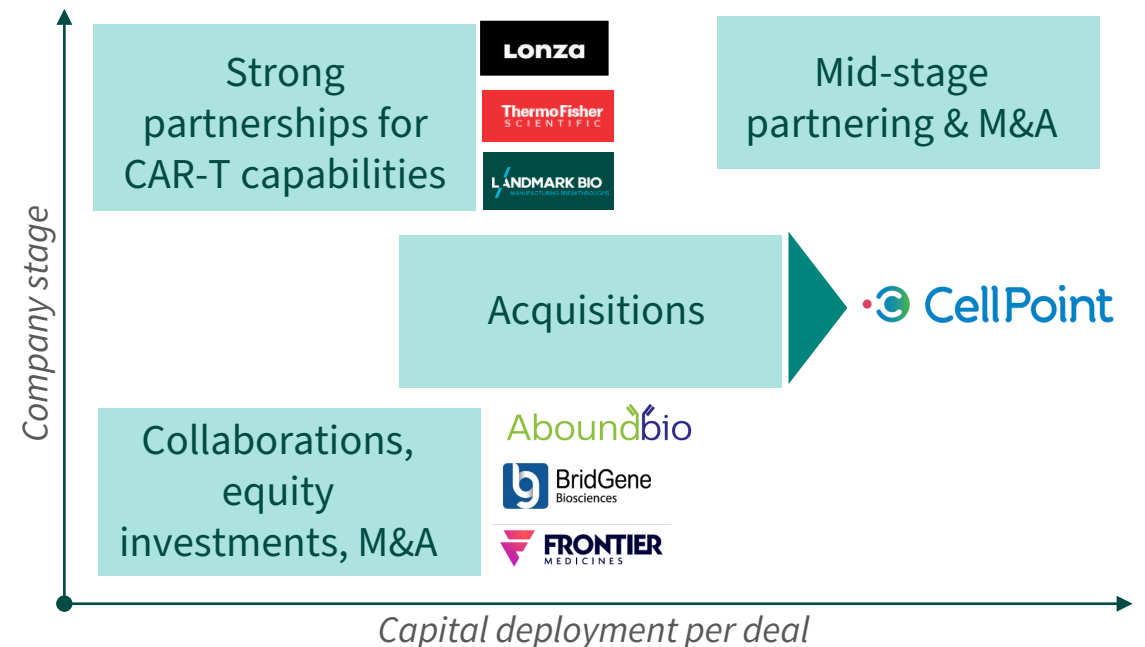
**Financial  
capacity**

**Unique  
expertise**

## Our value proposition

- Deep expertise in small molecules, CAR-T and biologics
- Broad industry network
- Strong balance sheet
- Strategic Gilead partnership
- Highly experienced BD team
- Strong European ecosystem presence
- Agile decision making

## Strategic highly selective partnering



# Growing with Gilead

*Expanded R&D capabilities and access to ex-European markets*



**10**

Year transformative R&D  
collaboration signed in 2019



**2**

Seats on our Board  
of Directors



**\$5B+**

Investment in our company  
and our largest shareholder



**20%**

Royalties on revenue\*  
outside Europe

*\*only on revenues generated from products  
that have been opted-in by Gilead*

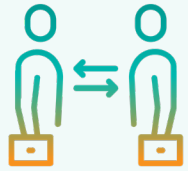


# Growing in oncology

*Two acquisitions in 2022 - broader portfolio, breakthrough capabilities*



# Trusted partner



Our ambition is to be a **trusted partner to the patient community.** We are committed to collaborating with patients across the lifecycle of medicines.



We apply and invest our breadth of resources **in new technologies and programs** with the potential and goal to radically improve treatment paradigms.



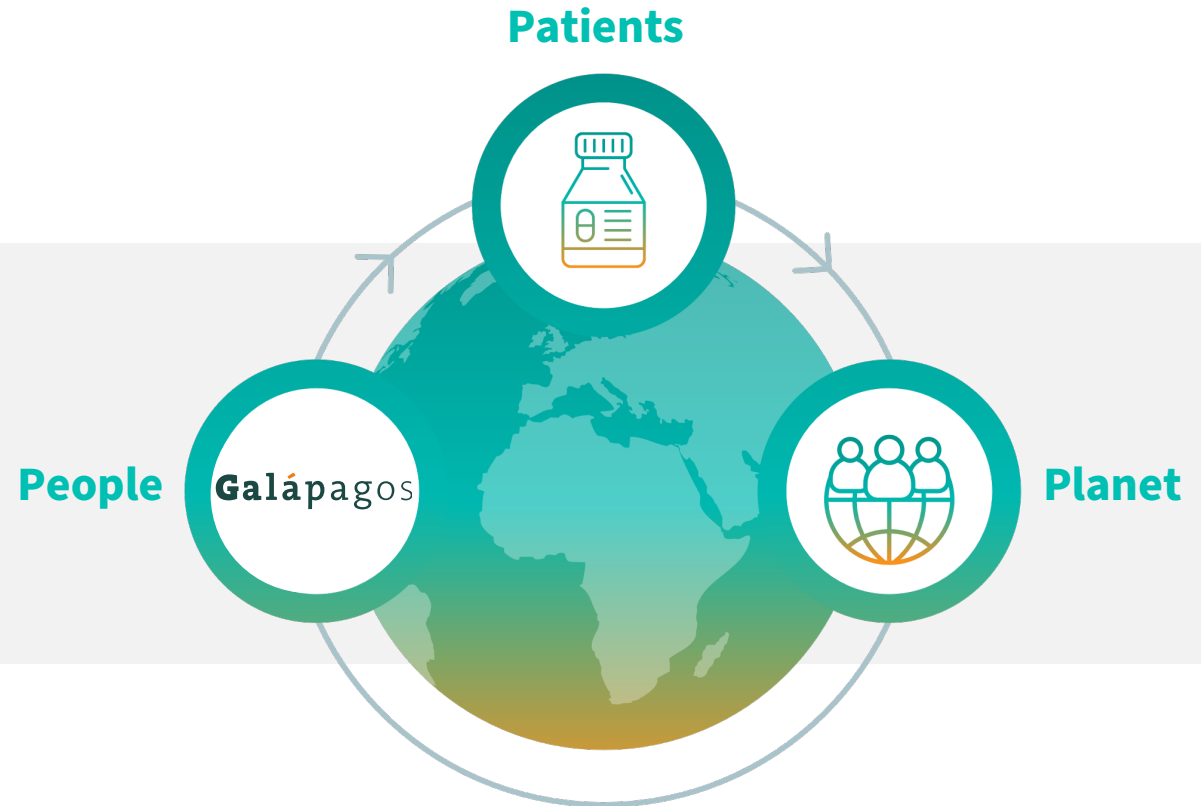
# 4. Making it happen together as a team

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# Our commitment to society

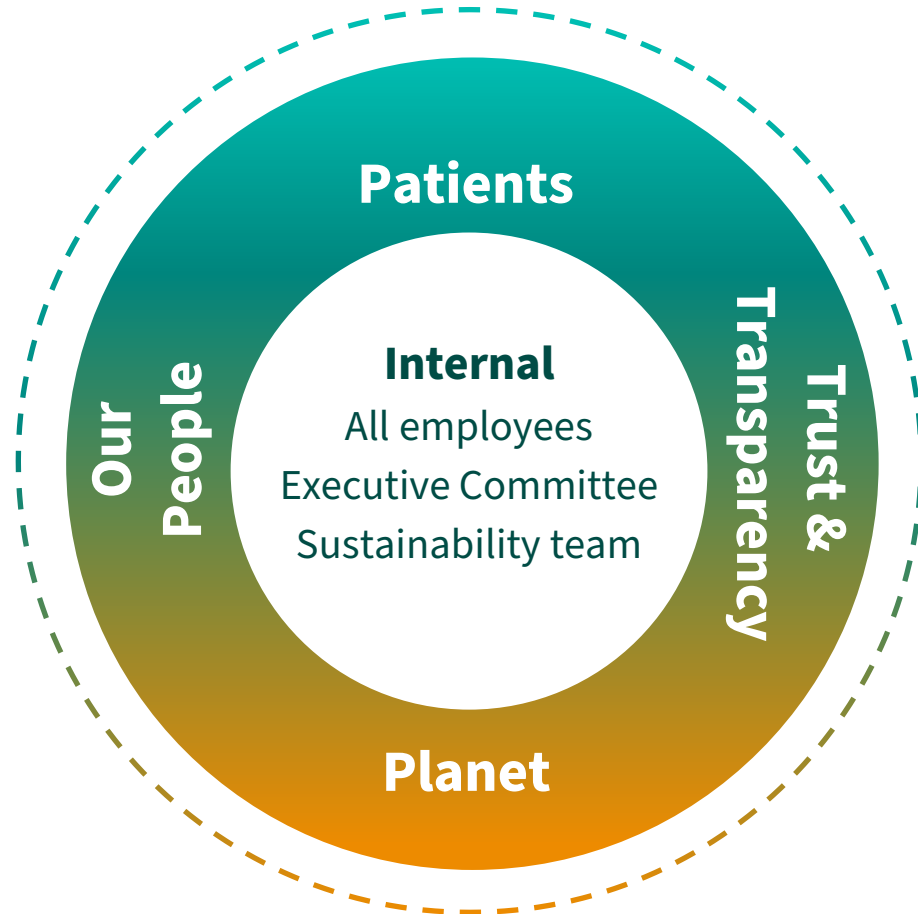
*Forward, Sustainably*

Our purpose is to create impact together with **patients worldwide**, by adding **years of life** and **quality of life**, today and **tomorrow**



# Our materiality assessment

*Confirming what matters most to our stakeholders*



## External

▶ Patient organizations & healthcare providers  
Supply chain & partners  
Investors







# Caring for the future

*Our call to action by 2028*



Add more **years** of life and **quality** of life for patients



Develop pivotal stage therapies **for patients, with patients** and the healthcare community



Be a **diverse, equitable and inclusive, and trusted** organization



Be **climate neutral**



Provide patient **access globally**

# About us



# Facts and figures



Presence in  
**5 countries**  
on 2 continents



**600+**  
Employees

## Total workforce

■ Male ■ Female ■ Other



## Average years employed by the company

Men

**4.32 Years**

Women

**4.11 Years**

**41.25**  
Average age

**4.23**  
Average years of service

**220**  
Employees older  
than 45

**37**  
Nationalities



# Management Committee



**Paul Stoffels\***  
CEO and Chairman,  
Head R&D a.i.,  
Head Oncology a.i.



**Philippe Alen**  
Head Business  
Development



**Valeria Cnossen\***  
General Counsel



**Dirk de Naeyer**  
Head Development  
Operations



**Robert Hughes**  
Global Head of  
Technical Operations



**Thad Huston\***  
CFO/COO



**Annelies Missotten\***  
CHRO



**John Mellors**  
Head Cell & Antibody  
Therapy Discovery



**Guy Peeters**  
Senior Vice  
President Finance



**Pierre Raboisson**  
Head Small  
Molecules Discovery



**Patrik Ringblom**  
Head of Strategy & US  
Lead



**Jake Treese**  
Global Head of  
Quality

# #PioneeringForPatients

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