

# Filgotinib and our commercial ambition

IR webcast | 16 December 2020

**Galápagos**  
Pioneering for patients



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*Except for filgotinib's approval for the treatment of rheumatoid arthritis by the European Commission and Japanese Ministry of Health, Labour and Welfare, our drug candidates are investigational; their efficacy and safety have not been fully evaluated by any regulatory authority and they are not yet approved for any use outside of clinical trials.*

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# Outcomes FDA discussion

## No path forward for 200mg in RA

- GILD decided not to move forward with RA in the U.S.
- Insufficient opportunity now in PsA, AS & uveitis

## MANTA/RA-y: up to 52 weeks follow-up required

- for any patients who do not recover fully by week 26 in H1 '21

## IBD opportunity in US remains

- Positive Ph3 read-out in UC
- CD trial continues with data expected in H1 '22



# New agreement for filgotinib



- GLPG responsible for all commercial activities for all indications in Europe
- Transition to GLPG commercial organization in Europe by end '21



- 50/50 P&L share for European commercialization until end '21
- All commercial economics to GLPG as of 1 Jan '22, subject to royalty 8% - 15% starting in 2024
- No more EU milestones to GLPG
- GILD to pay GLPG €160M



- GILD retains commercial rights ex-Europe
- Milestones & royalties to GLPG (20-30%) still applicable outside Europe

**Broader R&D collaboration not impacted**



# Realizing our commercial vision

**Value creation**

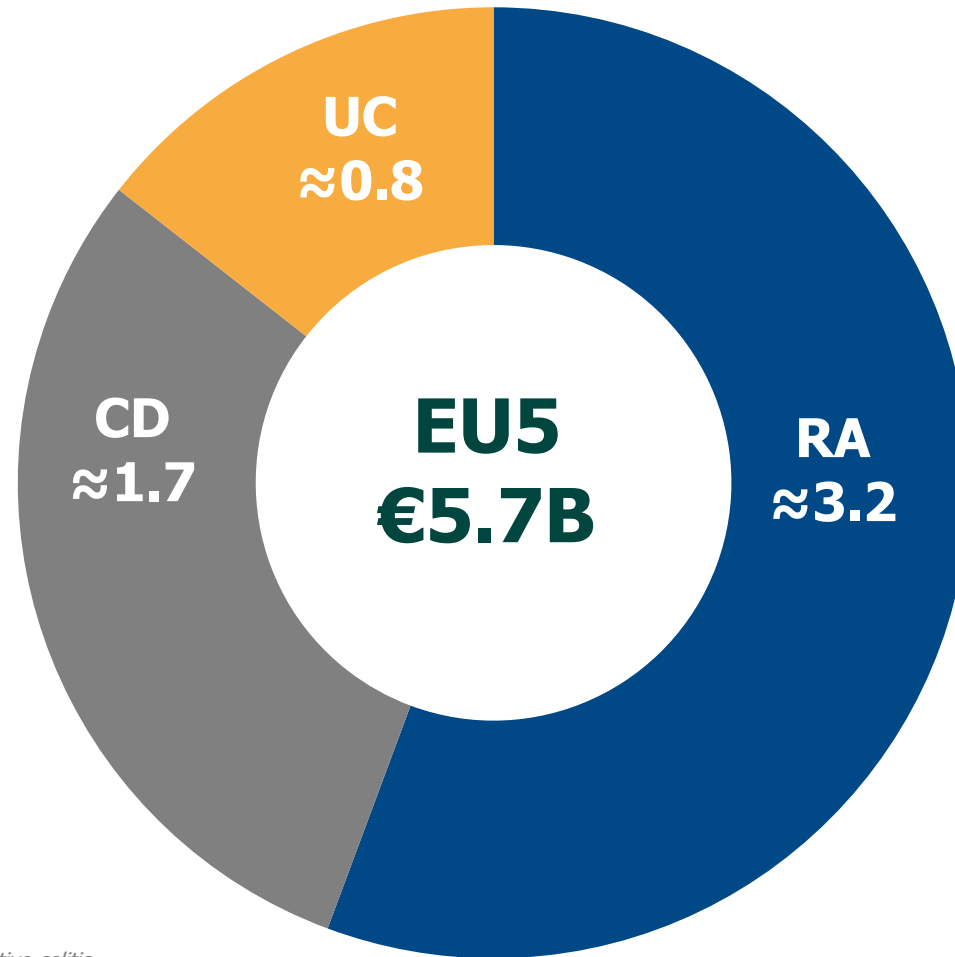
**Acceleration  
commercial  
presence  
across Europe**

**Preparation for  
future launch  
opportunities**

**Alignment with  
overall R&D  
collaboration  
with Gilead**



# EU5 inflammation market today\*



**Ambition:**  
≈€0.5B peak sales

**8-12% market share for Jyseleca**

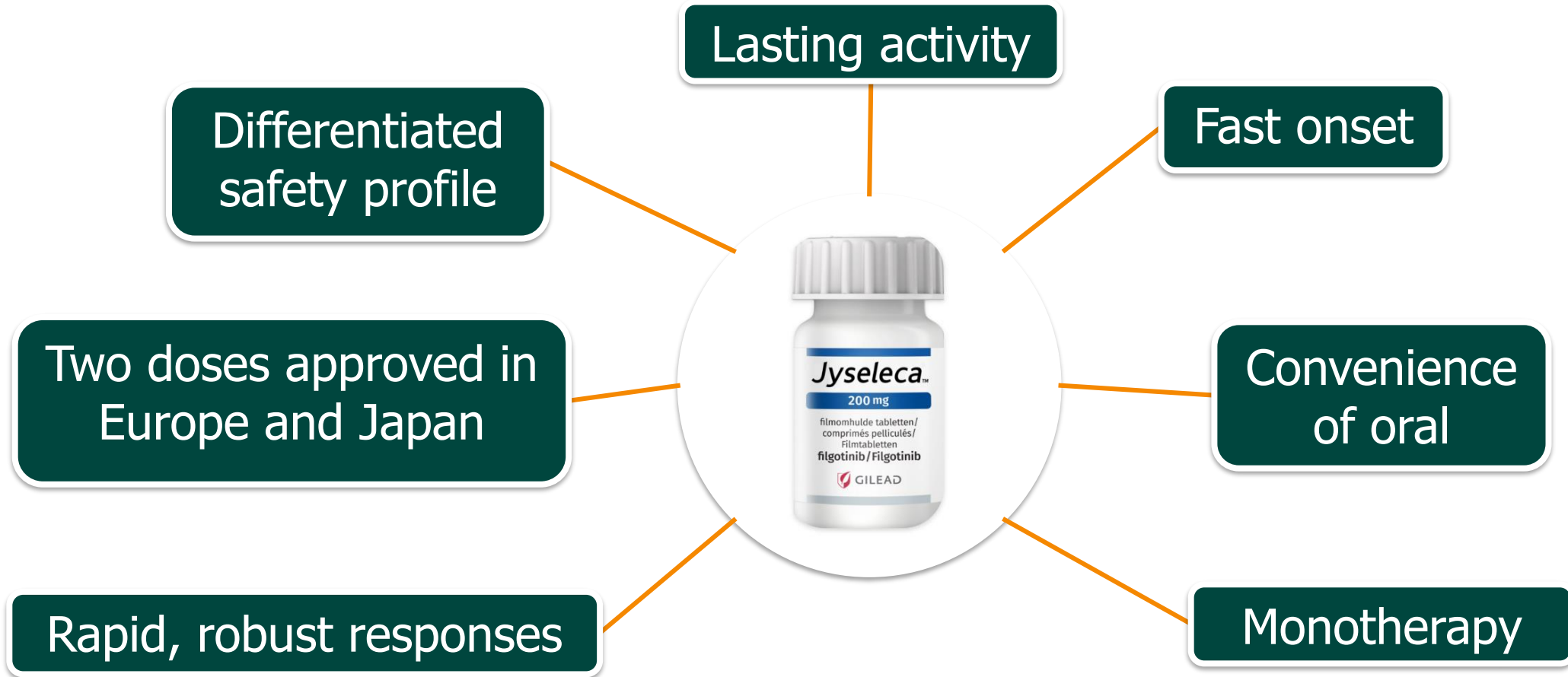
*RA: rheumatoid arthritis; CD: Crohn's disease; UC: ulcerative colitis*

*Source: IQVIA Analytic Link (MAT to Q2 2020) – est value by disease at ex mfr list prices. All biologics and tsDMARDs.*

*\* U5 inflammation market accounts for approximately 68% of total EU market*



# Jyseleca in RA



*Filgotinib is approved for RA in the EU and Japan and not approved for use in any other indication nor any other region.*

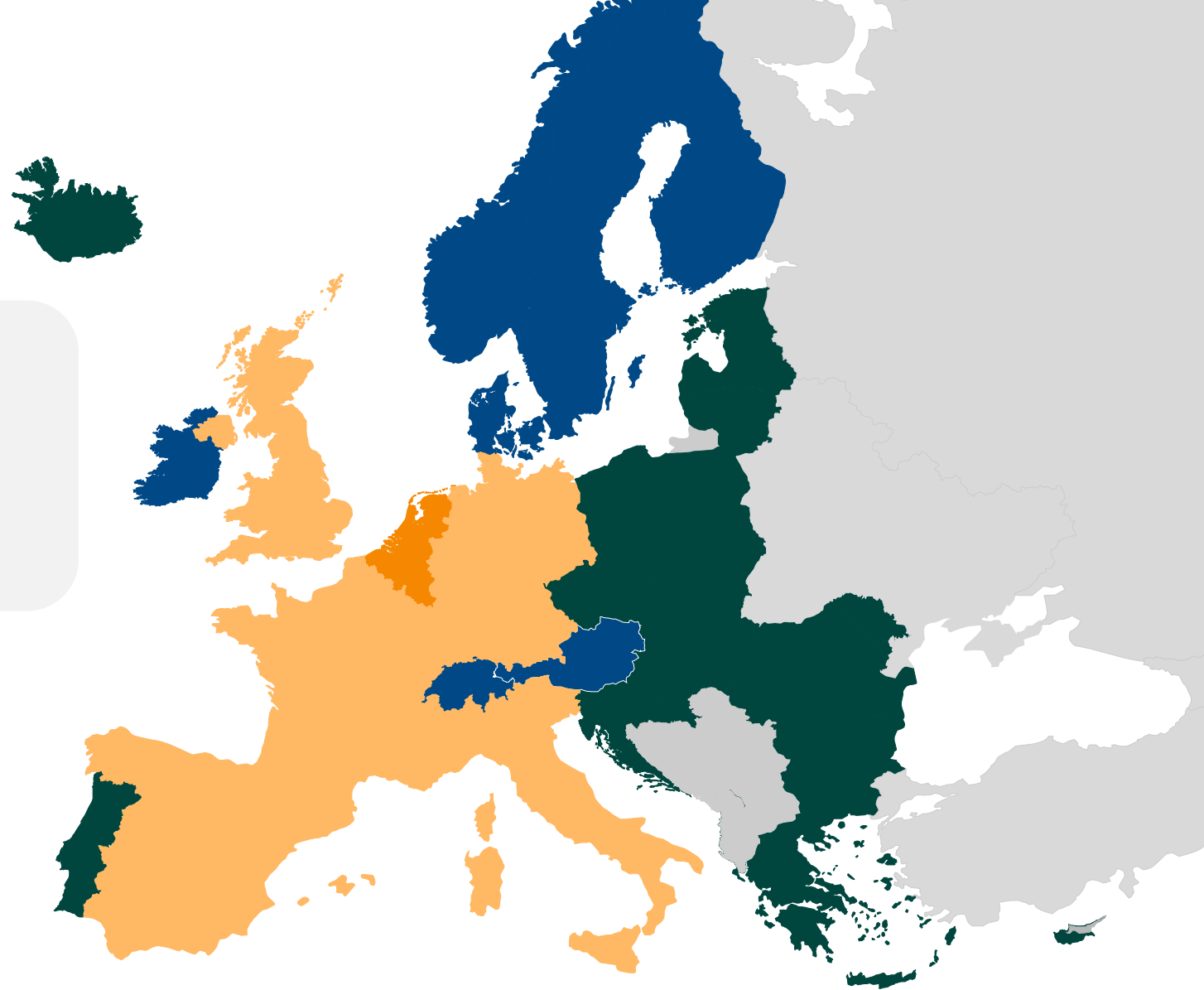
*See the European Summary of Product Characteristics (SmPC) for Jyseleca, which includes contraindications and special warnings and precautions, available at [www.ema.europa.eu](http://www.ema.europa.eu).*



# Transition path

Market size

- ≈10% No change to Belgium & NL
- ≈70% EU5: Transfer of full business asap in '21
- ≈15% Alpine, Nordics & Ireland: transfer by YE '21
- ≈5% Rest of Europe: rights to GLPG



**Transition to full European coverage by end 2021**





# Filgotinib timeline

